Your guide to selling



	KRG WILL	WHILE YOU SHOULD
1 Signed contract		
	Receive signed contract.	Arrange for contract to be forwarded to KRG. If you currently have a mortgage, inform your Mortgagee about Contract of Sale and anticipated Settlement Date.
	Send you (Seller) a letter requesting information concerning the sale.	Respond to KRG's letter within 48 hours of receipt (if possible) including: 1) Copy of current rates notice/body corporate levies notice on the property. 2) Certificate of Title to property if one is in your possession (this should be forwarded by Registered Mail).
	Receive and approve Transfer Documents from Buyers' Solicitors and arranges for you to sign them.	Sign the transfer documents int he presence of a JP and return them to KRG within 48 hours of receipt (if possible).
	Monitor outcome of finance application and obtains your instructions in relation to termination or extension (if necessary).	Provide instructions where necessary.
	Monitor outcome of Building and Pest inspection and seeks your instructions in relation to extensions or other matters raised by the Buyer. Answer any enquiries raised by the Buyers solicitors in relation to the searches.	Provide instructions where necessary.
		Provide current rates notice/body corporate levies notice to Solicitor.
	Calculate adjustments to purchase price to apportion Income (i.e. Rent) and Outgoings (i.e. Rates, water and taxes) relating to the property. Arrange release of mortgage with the Mortgagee. Obtain payout figure (being the balance of the mortgage on the property) from the Mortgagee. Provide settlement figures and cheque details to Buyers solicitors.	If property is being sold with Vacant Possession, move all belongings from house prior to Settlement.
	Arrange time for settlement with Buyers solicitor and Mortgagee.	
2 Settlement		
	Attend settlement on behalf of Seller and delivers stamped transfer documents to Buyers Solicitor.	Not attend settlement
	Pay out Mortgage and obtains Release of Mortgage (if any).	
	Hand over Release and Certificate of Title (if any) to Buyers Solicitors. Receive balance of purchase price from Buyers Solicitors.	
3	Post settlement Post settlement	
	Attend settlement on behalf of Seller and delivers stamped transfer documents to Buyers Solicitor.	Collect balance of deposit from Agent (if any).
	Pay out Mortgage and obtains Release of Mortgage (if any).	
	Hand over Release and Certificate of Title (if any) to Buyers	

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